

HOME BUILDERS ASSOCIATION OF MICHIGAN

## Housing MI Coalition Update <br> FEBRUARY29, 2024



Vision: The Housing Michigan Coalition consists of communities, businesses, not-forprofits, builders, developers, associations and other organizations who support increasing housing supply and attainability.

Our Why: Enhancing the accessibility and affordability of homes strengthens communities, supports economic and job growth, and improves outcomes for all Michigan families.


## But Not Everyone Can ATTAIN It

Michigan Households (in Thousands) by Highest Priced Home They Can Afford Based on Income: 2023


## 2024 Single Family Permit Prediction: 13,964 January 2023: 575 January 2024: 748

Michigan Housing Permits


## Housing IS Economic Development

15,634 single-family homes resulted in $\mathbf{\$ 9 4 1 . 1} \mathrm{M}$ tax
\$104.9 million in current expenditures by the state and local governments to provide public services to the net new households at current levels
\$271.7 million in capital investment for new structures and equipment undertaken by the state and local governments

The analysis assumes that state and local governments finance the capital investment by borrowing at the current rate of 4.09 percent on tax-exempt bonds. 3 In a typical year after the first, the singlefamily homes result in $\mathbf{\$ 2 0 9 . 4}$ million in tax and other revenue for the state and local governments, and $\mathbf{\$ 2 0 9 . 9}$ million in state and local government expenditures needed to continue providing services at current levels.


Obstacles:

## Building Materials Cost

Regulatory Obstacles
Workforce Needs
Interest Rates
Mortgage Rates
Inflation
Land Costs

## Opportunities: Workforce Development

MEMBER AGE DATA

| AGE RANGE | NUMBER OF MEMBERS IN <br> RANGE |
| :---: | :---: |
| $18-25$ | 65 |
| $26-34$ | 381 |
| $35-45$ | 864 |
| $46-55$ | 983 |
| $56-65$ | 1058 |
| $66+$ | 720 |

AVERAGE AGE: 52.63 MEDIAN AGE: 53

## LICENSED BUILDER AGE DATA

(NON-MEMBERS)

| AGE RANGE | NUMBER OF BUILDERS IN <br> RANGE |
| :---: | :---: |
| $18-25$ | 371 |
| $26-34$ | 1606 |
| $35-45$ | 5265 |
| $46-55$ | 8450 |
| $56-65$ | 12232 |
| $66+$ | 10661 |

AVERAGE AGE: 57.32 MEDIAN AGE: 59


## Major areas of employment are:

- Skilled trades
- Hospitality \& retail
- Creative industries
- Public safety
- Health care \& essential services
- Manufacturing
- Agriculture
- Teachers \& administrators

| Affordable Housing |  | Attainable Housing |  | Market Rate Housing |
| :---: | :---: | :---: | :---: | :---: |
| 0-30\% AMI | 30-60\% AMI | 60-80\% AMI | 80-120\% AMI | 120\% or higher AMI |
| Eligible for public vouchers | Eligible for LIHTCfunded units | Eligible for CDBG or HOME-funded units | Not eligible for assistance | Can afford market rate units |



## The way to get started is to quit talking and begin doing.

WALT DISNEY

## 2022 Housing Package

## Opt-In

Locally Controlled
Flexible to meet the needs of diverse communities

New Tools<br>Attainable Housing and Rehabilitation Act<br>Residential Facilities Exemption<br>Expanded Tools<br>Neighborhood Enterprise Zone (NEZ)<br>Payment in Lieu of Taxes (PILOT)



HOUSING

## Additional Tools:

Residential TIF - 2023
Grant Funding - FY2024

## Grant Money

## Funding to support reducing regulatory obstacles to housing

 supply and affordability such as listed in the MAP Zoning
## Reform Toolkit:

- Expand allowable uses
- Reduce minimum lot width and area
- Reduce or eliminate minimum parking requirements
- Reduce or eliminate minimum dwelling unit size
- Allow missing middle housing typologies including accessory dwelling units
- Add density/height bonuses
- Allow more residential uses by-right as or through administrative review/approval
- Allow for pre-approved plans
- More flexible approaches to non-conformities
- Rezone for mixed-use/multi-family in commercial districts


## If We Stop Now



## Solving Supply \& Affordability

■ Current Growth Pattern ■ Need


## Opportunities: Incentives

In addition to the incentives signed into law in 2022 and 2024,

- Continue to Fund Housing Ready Communities - \$1M
- Fund an Employer Housing Fund - \$5M


## What's Next?

- Coalition meeting to discuss proposed legislation
- Design/code/regulatory
- Land use \& zoning



## Questions?

